

PROTEST REFERRAL COVER SHEET

(To be completed by the Contracting Officer* Please complete in its entirety)

Protester: JANEL INDUSTRIES INC. CAGE Code: [REDACTED]

Awardee: ENTERPRISE CABLING CAGE Code: 7VSL7

Date of Protest: 8/25/22

PR Number: 95162907

Solicitation Number: SPE4A622T11G9 Closing Date: 8/1/22

Contract/Purchase Order Number: SPE4A622PW053 Award Date: 8/24/22

NSN: 5995016780658

Item Description: CABLE ASSEMBLY

Dollar Value: 48784.50

Pre-Award Acquisition Specialist: [REDACTED] Office Symbol: FAKA2

Pre-Award Contracting Officer: [REDACTED] Office Symbol: FAKA2

Post Award Administrator: [REDACTED]

Type of Protest: GAO ☐ Agency/Executive Order ☐ Contracting Officer ☐

*Is Protest: Pre-Award ☒ Post-Award ☐

*If Post-Award, has a stop work order been issued: Yes ☒ No ☐

(if no, explain why no stop work was issued) _____

Check List of documents to be included in the protest package (include all that apply):

Protest	
Solicitation	
Abstract	
Quote of Awardee	
Quote of Protestor	
395-Record of Significant Events	
SAAD – Simplified Acquisition Award Document	
Award (Contract or Purchase Order)	

Emails between the Buyer and Offerors	
Emails between the Buyer and the Product Specialist (or Tech Referral)	
Active SAM registration	
DCRL comments	
JCP certification	
DD 2579	
Email to Post Award requesting Stop Work Order modification	

Contracting Officer's Recommendation: Dismiss/Deny ☒ Sustain ☐ Not sure ☐

Additional Comments:

This was a Hub Zone/Small Business Procurement. Cage code [REDACTED] Janel's Industries (Small Business/SDVOSB) is protesting cage code 7VSI 7 Enterprise Cabling Inc. (Hub Zone/Small Business/SDVOSB) due to price. [REDACTED]

[REDACTED] There is a high priority display for production of the material with the IDS indicating 48-U/O; 33-1PG1; 7-1PG2; 8-1PG3; 19-NMCS; 53-ADF and 56 ADQ's. Due to the findings, buyer is requesting that protest be expedited and dismiss.

NOTE: Ensure all pertinent documents are scanned into the official contract file, as well as attaching all applicable documents on the checklist on page 1 to this cover sheet using the "Attach a File" feature (paperclip symbol) located in the shaded area on the left side of this PDF. Submit this protest using the "Click Here to Submit" button below. Prior to submitting, please save this document in a desired location. Should you have any questions, please do not hesitate to contact [REDACTED] for further assistance.

Email form and all attachments to
dlaavn.counsel@dla.mil

From: [REDACTED]
To: [REDACTED]
Subject: RE: [Non-DoD Source] * * * FORMAL PROTEST * * * SPE4A6-22-P-W053 NSN 5995-01-678-0658
Date: Thursday, August 25, 2022 1:44:59 PM

Good afternoon,

Due to the large difference in pricing, we would like to elevate our protest for further consideration.
I appreciate your assistance!

Thank you,

[REDACTED]
Office Assistant – Post Award Status/Expedite Manager

Janel's Industries

[REDACTED]

*"With our Alliance of Manufacturers, We Provide on Time
Delivery and Quality Products to Our Nations War Fighters"
"Janel's Industries is a Service Disabled American Veteran Owned
Small Business"*

From: [REDACTED] (USA) <[REDACTED]@dla.mil>
Sent: Thursday, August 25, 2022 1:27 PM
To: [REDACTED] <[REDACTED]>
Subject: RE: [Non-DoD Source] * * * FORMAL PROTEST * * * SPE4A6-22-P-W053 NSN 5995-01-678-0658

Good afternoon

The Procurement was a HubZone/Small Business Set Aside. Please advise of what you would like to do. I look forward to doing business with you in the future.

Thank you in advance.

From: [REDACTED] <[REDACTED]>

Sent: Thursday, August 25, 2022 12:56 PM

To: [REDACTED] (USA) <[REDACTED]@dla.mil>; [REDACTED]
DLA AVIATION (USA) <[REDACTED]@dla.mil>; AVN FAW-A Protests <AVN_FAW-A_protests@dla.mil>
Cc: [REDACTED] <[REDACTED]>; #Janel's Industries Inc <[REDACTED]>
Subject: [Non-DoD Source] * * * FORMAL PROTEST * * * SPE4A6-22-P-W053 NSN 5995-01-678-0658
Importance: High

Good morning,

On August 24, 2022 an award was generated for Enterprise Cabling, Inc. (CAGE: 7VSL7)

CONTRACT # SPE4A6-22-P-W053

NSN 5995-01-678-0658

PR 0095162907

SOLICITATION # SPE4A6-22-T-11GP

[REDACTED]
Enterprise Cabling, Inc. quoted QTY 50 EA @ \$975.69 for a total amount \$48,784.50
[REDACTED]

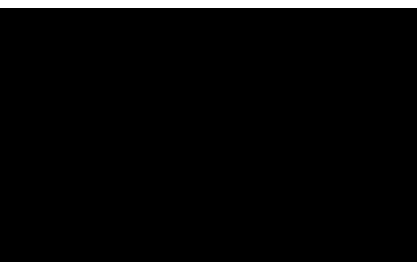
Because of this presented information Janel's Industries would like to formally protest this award in pursuit of the Defense Agencies' continued efforts to strive for the lowest price for quality manufacturing. We appreciate your time and consideration regarding this matter.

Should you have any questions or concerns you may contact us at any time.

Thank you,

[REDACTED]
Office Assistant – Post Award Status/Expedite Manager

Janel's Industries



*"With our Alliance of Manufacturers, We Provide on Time
Delivery and Quality Products to Our Nations War Fighters"
"Janel's Industries is a Service Disabled American Veteran Owned
Small Business"*

DIBBS Submitted Quote Summary

Quote Date/Time: 25-JUL-2022 09:53 AM ET

Solicitation#:

SPE4A622T11GP**HUBZONE SET-ASIDE**

Prepared By:

7VSL7

Quoting For CAGE:

7VSL7

Buyer Code:

• Header Data Area

- Bid Type: **Bid without Exception**
- Vendor Quote#: _____
- Meets Packaging Requirement: **Yes**
- Discount Terms: **Net 30**
- Quote Valid for: **90** days.
- Federal Supply Schedule / Basic Ordering Agreement / Blanket Purchase Agreement: **Not Applicable**
- FOB Point: **Origin - Norcross, Georgia United States**
- Govt. Inspection Point: **Destination**
- SPI Process Proposed: **No**

• Price Data Area

NSN/Part #: **5995016780658** NOMEN: **Cable Assembly,Spec**

LINE # / PR #	QUANTITY	UI	UNIT PRICE	DELIVERY DAYS
0001 0095162907		EA		180

Total Amount: _____

- Minimum Order Quantity
Is a larger quantity obtainable at no additional total price due to a minimum order quantity?
NSN/Part #: **5995016780658** **No**

- Quantity Variance
NSN/Part #: **5995016780658** **+0%** **-0%**

- Quantity Available for Immediate Shipment
Is there a quantity available for immediate shipment?
NSN/Part #: **5995016780658** **No**

• Price Breaks

NSN/Part #: 5995016780658

Qty Range	Price
-to -	NA

• Product Offered Representations

• NSN/Part #: **5995016780658** NOMEN: **CABLE ASSEMBLY,SPEC**

- Supplies Offered

DIBBS Submitted Quote Summary

Supplies in accordance with all Specifications/Standards/Drawings cited in the solicitation item description, including the basic document(s) that follows:

SPEC/STND/DWG	Dated	AMND	AMND Date	Type #
80063 A3354645	22-JAN-19	B	26-JUN-19	A3354645-0

- Manufacturer/Dealer: **Dealer**
Actual Manufacturer CAGE: **6ZSR8**
- Material Requirements:
Used, Reconditioned, Remanufactured, or New/Unused Government Surplus? **No**
- Hazardous Material Identification and Material Safety Data:
Hazardous Material? **No**
- Buy American Act - Balance of Payments Program Certification:
Domestic End Products
- Duty Free Entry Requested: **No**
(Not available for Supplies Acquired for use Outside the United States)

· Contractor Representations

- North American Industry Classification System (NAICS): **335931**
- Small Business and Other Business Type Representations:
 - Type: **Small Business**
 - Veteran Owned Business Status: **Service Disabled Veteran-Owned Small Business**
 - **HUBZone Small Business**
 - **Is not a Joint Venture that complies with 13 CFR Part 121.103(h) and 13 CFR Part 125**
- Alternate Disputes Resolution:
Do you agree to use alternate dispute resolution in accordance with DLAD 52.233-9001?
Agree To Use Alternate Disputes Resolution
- Previous Contracts and Compliance Reports: **Not Applicable**
- Affirmative Action Compliance: **Not Applicable**
- Certification Regarding Knowledge of Child Labor for Listed End Products:
Are you providing an end product that may have been mined, produced or manufactured by forced or indentured child labor? **No**

· Vendor Information

· Vendor Address

ENTERPRISE CABLING, INC.
100 WEST RD STE 300
TOWSON, MD 21204-2370
US

· Quoter

User ID: **7VSL704**
Name: **Dennis Eppley**
Phone: **(410) 549-1044**
E-Mail: **deppley@ecabling.net**

[REDACTED]

[REDACTED]

DIBBS Submitted Quote Summary

Quote Date/Time: 25-JUL-2022 02:44 PM ET

Solicitation#:

Prepared By:

Quoting For CAGE:

Buyer Code:

SPE4A622T11GP**HUBZONE SET-ASIDE**

• Header Data Area

- Bid Type: **Bid without Exception**
- Vendor Quote#: _____
- Meets Packaging Requirement: **Yes**
- Discount Terms: **Net 30**
- Quote Valid for: **30** days.
- Federal Supply Schedule / Basic Ordering Agreement / Blanket Purchase Agreement: **Not Applicable**
- FOB Point: **Origin - West Berlin, New Jersey United States**
- Govt. Inspection Point: **Destination**
- SPI Process Proposed: **No**

• Price Data Area

NSN/Part #: **5995016780658** NOMEN: **Cable Assembly,Spec**

LINE # / PR #	QUANTITY	UI	UNIT PRICE	DELIVERY DAYS
0001 0095162907		EA		325

Total Amount: _____

- Minimum Order Quantity
Is a larger quantity obtainable at no additional total price due to a minimum order quantity?
NSN/Part #: **5995016780658** **No**

- Quantity Variance
NSN/Part #: **5995016780658** **+0%** **-0%**

- Quantity Available for Immediate Shipment
Is there a quantity available for immediate shipment?
NSN/Part #: **5995016780658** **No**

• Price Breaks

NSN/Part #: 5995016780658

Qty Range	Price
-to -	NA

• Product Offered Representations

• NSN/Part #: **5995016780658** NOMEN: **CABLE ASSEMBLY,SPEC**

- Supplies Offered

DIBBS Submitted Quote Summary

Supplies in accordance with all Specifications/Standards/Drawings cited in the solicitation item description, including the basic document(s) that follows:

SPEC/STND/DWG	Dated	AMND	AMND Date	Type #
80063 A3354645	22-JAN-19	B	26-JUN-19	A3354645-0

- Manufacturer/Dealer: **Dealer**
Actual Manufacturer CAGE: **OHS46**
- Material Requirements:
Used, Reconditioned, Remanufactured, or New/Unused Government Surplus? **No**
- Hazardous Material Identification and Material Safety Data:
Hazardous Material? **No**
- Buy American Act - Balance of Payments Program Certification:
Domestic End Products
- Duty Free Entry Requested: **No**
(Not available for Supplies Acquired for use Outside the United States)

· Contractor Representations

- North American Industry Classification System (NAICS): **335931**
Default to these Business responses below when quoting: **This NAICS**
- Small Business and Other Business Type Representations:
 - Type: **Small Business**
 - Veteran Owned Business Status: **Service Disabled Veteran-Owned Small Business**
- Alternate Disputes Resolution:
Do you agree to use alternate dispute resolution in accordance with DLAD 52.233-9001?
Agree To Use Alternate Disputes Resolution
- Previous Contracts and Compliance Reports: **Not Applicable**
- Affirmative Action Compliance: **Not Applicable**
- Certification Regarding Knowledge of Child Labor for Listed End Products:
Are you providing an end product that may have been mined, produced or manufactured by forced or indentured child labor? **No**

· Vendor Information

· Vendor Address

JANEL'S INDUSTRIES, INC.
56902 WOODHOUSE DR
DOWAGIAC, MI 49047-7743
US

· Quoter

